



NetSuite and Genpact Partner to Transform and Modernize Business Process Management

Power of Cloud Computing and BPM Expertise Deliver Accelerated Financial and Operating Benefits

SAN FRANCISCO & NEW YORK, April 15, 2010: Genpact Limited (NYSE: G), a leader in managing business processes, and NetSuite Inc. (NYSE: N), a leading vendor of cloud computing business management software suites, today announced a strategic partnership designed to leverage the growing power and popularity of cloud computing to transform and modernize business process management (BPM). Genpact and NetSuite will provide the industry's first BPM solutions that take advantage of the dramatic cost savings and productivity benefits of cloud computing—solutions that will enable companies to quickly realize the benefits by abandoning archaic and expensive software infrastructure in favor of efficient, cost-effective, and nimble enterprise management.

The partnership brings together the strengths of the NetSuite cloud business management suite—enterprise resource planning (ERP), customer relationship management (CRM), e-commerce—and Genpact's industry and process domain expertise and global operating model in managing business processes for clients. As a result, businesses will have access to unprecedented control, flexibility and visibility as they seek to cut IT costs and streamline key business processes.

Under the partnership, Genpact will employ its global IT program management and ERP consulting teams to provide NetSuite implementation services to mid-market companies and divisions of larger companies around the world. Genpact will also leverage NetSuite's OneWorld solution to provide its world-class business process services to these clients. Genpact will draw on its extensive business process domain knowledge and understanding of clients' key business processes to deliver best-in-class solutions, develop tools and build intellectual properties around pre-configured templates for the target market globally. By using NetSuite's cloud-based OneWorld solution to deliver their services, Genpact eliminates the need to buy, install and maintain the hardware, software and infrastructure that was previously required. This transition to the cloud will allow Genpact to configure the outsourced service more quickly, deliver the service more efficiently and reduce the costs and risks associated with delivering the service to clients. On average, Genpact and NetSuite expect that clients will be able to optimize their cost of running business processes and corresponding technology investments by up to 40 percent with this offering.

“Over the last few years, we have seen significant shifts in the business challenges facing mid-market companies as they manage their growth. To help address many of these challenges, mid-market companies are increasingly adopting cloud computing solutions that offer scalability and low acquisition costs,” said **NV ‘Tiger’ Tyagarajan**, COO, Genpact. “We believe that our alliance with NetSuite will combine our business process expertise and vast technology and industry experience with NetSuite's robust on-demand delivery platform to set the industry standard for cloud-based business process solutions for this market segment. Likewise, we see

many large enterprises embracing similar approaches for addressing their growth needs in emerging markets or to replace expensive and outdated legacy systems and processes.”

“We are excited to have Genpact as the first partner utilizing NetSuite OneWorld to provide a world-class BPM solution,” said **Zach Nelson**, CEO of NetSuite. “Combining Genpact’s deep experience in business process management, proven program management and IT integration skills with NetSuite’s revolutionary cloud application creates a compelling solution that will allow companies of any size to cut costs, streamline their operations and increase the speed of their business. Genpact’s visionary adoption of a cloud infrastructure for BPM services is a model for “BPM 2.0” that will generate substantial benefits for both Genpact and their clients.”

Genpact Spotlights NetSuite OneWorld

In addition to NetSuite’s cloud-based CRM, ERP and e-commerce solutions, Genpact will also leverage NetSuite OneWorld, the first and only announced cloud-based solution to date that delivers real-time global business management and financial consolidation, to provide system integration services to businesses with multinational and multi-subsidary operations. The broad functionality of NetSuite OneWorld can be deployed quickly, even at large multi-national companies, which will allow Genpact to implement its services more easily than they might be using traditional client-server software. The benefits of OneWorld will also allow Genpact’s program management and ERP consulting teams to implement a comprehensive solution very quickly and will significantly benefit clients through a faster return on investment.

About NetSuite

NetSuite Inc. is a leading vendor of cloud computing business management software suites. NetSuite enables companies to manage core key business operations in a single system, which includes Enterprise Resource Planning (ERP), Accounting, Customer Relationship Management (CRM), and Ecommerce. NetSuite’s patent-pending “real-time dashboard” technology provides an easy-to-use view into up-to-date, role-specific business information. For more information about NetSuite Inc., please visit www.netsuite.com.

NOTE: NetSuite and the NetSuite logo are registered service marks of NetSuite Inc.

About Genpact

Genpact is a leader in managing business processes, offering a broad portfolio of enterprise and industry-specific services. The company manages over 3,000 processes for more than 400 clients worldwide. Putting process in the forefront, Genpact couples its deep process knowledge and insights with focused IT capabilities, targeted analytics and pragmatic reengineering to deliver comprehensive solutions for clients. Lean and Six Sigma are an integral part of Genpact’s culture and Genpact views the management of business processes as a science. Genpact has developed Smart Enterprise Processes (SEPSM), a groundbreaking, rigorously scientific methodology for managing business processes, which focuses on optimizing process effectiveness in addition to efficiency to deliver superior business outcomes. Services are seamlessly delivered from a global network of centers to meet a client’s business objectives, cultural and language needs and cost reduction goals. Learn more at www.genpact.com.

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