NEW YORK, October 19, 2010 – Genpact Limited (NYSE: G), a global leader in business process and technology management, has been recognized as one of the top global providers of procurement business process outsourcing (BPO) services by NelsonHall. In its latest research, “Procurement Outsourcing Market Forecast 2010-2014,” NelsonHall provides an analysis of the global procurement BPO market by geography and service type and lists Genpact in the top five global and U.S. procurement BPO providers.

The report lists the projected compounded average annual growth rate (CAAGR) for the global market as 12.3 percent for the four-year period, with solid growth in all geographies. NelsonHall estimates the global procurement BPO market size for 2010 at over $800 million and forecasts that is will grow to nearly $1.3 billion by 2014.

“Procurement BPO continues to be one of the fastest growing areas of back-office BPO,” said Rachael Stormonth, senior vice president of NelsonHall and author of the report. “Genpact applies its granular ‘Smart Enterprise Processes’ (SEP) methodology in areas such as accurately categorizing and analyzing clients’ spend, improving contract compliance, and streamlining and improving P2P processes. With its strategic partnership with ICG Commerce, Genpact can offer strong sourcing capabilities and coverage of the full suite of sourcing and procurement BPO services.”

As part of its procurement BPO services offering, Genpact significantly increases Source to Pay (S2P) business performance by delivering 2-5 times higher impact on key business outcomes including reduction in total cost of ownership (TCO), working capital optimization and availability of material and services. Genpact’s S2P services address the obstacles that organizations have in not being able to leverage the true effectiveness of their sourcing and procurement initiatives. These include operating in organizational silos, limited visibility into best-in-class performance measures, and the use of technology without process rigor.

“Genpact is honored to be named by NelsonHall as a leading global provider in procurement BPO services,” said Navanit Samaiyar, senior vice president, Procurement and Supply Chain
Services, Genpact. “We believe this reflects the value we deliver to clients through our proprietary Smart Enterprise Processes (SEP℠) framework and Lean and Six Sigma tools along with process execution, analytics, reengineering and industry benchmarking.”

To find out more about Genpact’s Source to Pay offerings, please visit [www.genpact.com/sourcetopay](http://www.genpact.com/sourcetopay).

Market forecasts within NelsonHall’s study have been estimated from user and vendor-based procurement BPO and other BPO studies, analysis of past contract activity within procurement BPO, and detailed interviews with senior-level vendor executives.

About Genpact
Genpact is a global leader in business process and technology management, offering a broad portfolio of enterprise and industry-specific services. The company manages over 4,000 processes for more than 400 clients worldwide. Putting process in the forefront, Genpact couples its deep process knowledge and insights with focused IT capabilities, targeted analytics and pragmatic reengineering to deliver comprehensive solutions for clients. Lean and Six Sigma are an integral part of Genpact’s culture and Genpact views the management of business processes as a science. Genpact has developed Smart Enterprise Processes (SEP℠), a groundbreaking, rigorously scientific methodology for managing business processes, which focuses on optimizing process effectiveness in addition to efficiency to deliver superior business outcomes. Services are seamlessly delivered from a global network of centers to meet a client’s business objectives, cultural and language needs and cost reduction goals. Learn more at [www.genpact.com](http://www.genpact.com).

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